

Stand-alone Balance Sheet

July 31, 2023 and 2022

Marimo Co., Ltd.

| | 【Thousands of YEN】 | | 【Thousands of U.S. dollars】 |
|---|--------------------|--------------------|-----------------------------|
| | 2023 | 2022 | 2023 |
| Assets | | | |
| Current assets | | | |
| Cash and deposits | 11,403,132 | 12,951,742 | 80,890.49 |
| Accounts receivable-trade | 99,681 | 143,315 | 707.11 |
| Advance payment | 411,081 | 474,417 | |
| Real estate for sale | 16,171,273 | 19,336,910 | 114,714.29 |
| Real estate for sale in process | 60,846,340 | 50,152,765 | 431,626.16 |
| Short-term loan receivable | 310,943 | 1,875,443 | 2,205.74 |
| Prepaid expenses | 550,081 | 327,097 | |
| Other | 1,888,440 | 1,590,898 | 13,396.04 |
| Total current assets | 91,680,976 | 86,852,592 | 650,358.06 |
| Noncurrent assets | | | |
| Property and equipment | | | |
| Buildings and structures | 247,379 | 1,685,880 | 1,754.83 |
| Machinery, equipment and vehicles | 16,077 | 51,602 | |
| Land | 781,602 | 2,540,412 | 5,544.46 |
| Other | 38,806 | 27,263 | 275.28 |
| Total property and equipment | 1,083,866 | 4,305,161 | 7,688.63 |
| Intangible assets | 99,509 | 128,521 | 705.89 |
| Investments and other assets | | | |
| Shares in subsidiaries and associates | 1,594,498 | 4,071,653 | 11,310.90 |
| Investments in securities | 2,168,967 | 2,286,910 | 15,386.02 |
| Investments in capital | | 21,596 | |
| Long-term advance payment | 208,684 | 2,397,862 | |
| Long-term loan receivable | 566,080 | 1,274,614 | 4,015.61 |
| Long-term loans receivable from subsidiaries and affiliates | | 840,000 | |
| Lease and guarantee deposits | 2,242,451 | 2,265,042 | 15,907.29 |
| Long-term prepaid expenses | 130,475 | 274,171 | 925.55 |
| Claims in bankruptcy, rehabilitation and other | | 3,440 | 0.00 |
| Deferred tax assets | | 248,664 | 0.00 |
| Other | 806,664 | 217,398 | 5,722.24 |
| Allowance for doubtful accounts | (3,440) | (2,466,592) | (24.40) |
| Total investments and other assets | 7,714,381 | 11,434,762 | 54,723.57 |
| Total noncurrent assets | 8,897,757 | 15,868,445 | 63,118.09 |
| Total assets | 100,578,734 | 102,721,037 | 713,476.16 |

| | 【Thousands of YEN】 | | 【Thousands of U.S. dollars】 |
|---|--------------------|--------------------|-----------------------------|
| | 2023 | 2022 | 2023 |
| Liabilities | | | |
| Current liabilities | | | |
| Notes and accounts payable-trade | 709,378 | 4,279,169 | 5,032.12 |
| Short-term loan payable | 6,724,009 | 17,828,187 | 47,698.16 |
| Long-term loan payable-current portion | 29,479,431 | 16,525,288 | 209,118.47 |
| Current portion of bonds | 392,000 | 446,000 | 2,780.73 |
| Accounts payable-other | 446,779 | 530,826 | 3,169.32 |
| Accrued expenses | 189,749 | 184,372 | 1,346.02 |
| Corporate taxes payable | | 403,500 | 0.00 |
| Consumption tax payable | 591,294 | | 4,194 |
| Contract liabilities | 2,680,754 | 2,560,763 | 19,016.49 |
| Deposits received | 383,628 | 328,131 | 2,721.34 |
| Provision for bonuses | 127,849 | 177,752 | 906.92 |
| Other | 87,837 | 49,815 | 623.09 |
| Total current liabilities | 41,812,712 | 43,313,806 | 296,607.16 |
| Noncurrent liabilities | | | |
| Bonds payable | 1,882,000 | 1,224,000 | 13,350.36 |
| Long-term loan payable | 35,121,586 | 35,092,103 | 249,142.27 |
| Long-term lease deposit | 411,092 | | |
| Deferred tax liabilities | 100,054 | | |
| Deposits received | 1,951,123 | 1,911,191 | 13,840.70 |
| Other | 164,971 | 148,290 | 1,170.26 |
| Total noncurrent liabilities | 39,630,828 | 38,375,585 | 281,129.52 |
| Total liabilities | 81,443,540 | 81,689,391 | 577,736.68 |
| Net assets | | | |
| Shareholders' equity | | | |
| Capital stock | 100,000 | 100,000 | 709.37 |
| Capital surplus | 654,655 | 28,212 | |
| Retained earnings | 18,046,907 | 20,503,564 | 128,019.49 |
| Total shareholders' equity | 18,801,563 | 20,631,776 | 133,732.80 |
| Valuation difference on available-for-sale securities | 333,630 | 399,868 | 2,366.67 |
| Total net assets | 19,135,194 | 21,031,645 | 135,739.48 |
| Total liabilities and net assets | 100,578,734 | 102,721,037 | 713,476.16 |

Stand-alone Statements of Income
July 31, 2023 and 2022
Marimo Co., Ltd.

| | 【Thousands of YEN】 | | 【Thousands of U.S. dollars】 |
|--|--------------------|--------------|-----------------------------|
| | 2023 | 2022 | 2023 |
| Net sales | 58,817,236 | 52,428,559 | 417,232.29 |
| Cost of sales | (47,086,464) | (43,907,089) | (334,017.62) |
| Gross profit | 11,730,772 | 8,521,469 | 83,214.67 |
| Selling, general and administrative expenses | (7,267,854) | (6,850,208) | (51,556.03) |
| Operating income | 4,462,917 | 1,671,261 | 31,658.63 |
| Non-operating income | | | |
| Interest and dividend income | 142,922 | 144,737 | 1,013.85 |
| Other | 274,672 | 557,108 | 1,948.44 |
| Total non-operating income | 417,596 | 701,846 | 2,962.30 |
| Non-operating expenses | | | |
| Interest expenses | (895,437) | (838,329) | (6,351.97) |
| Other | (420,417) | (452,531) | (2,982.32) |
| Total non-operating expenses | (1,315,855) | (1,290,861) | (9,334.29) |
| Ordinary income | 3,564,658 | 1,082,246 | 25,286.64 |
| Extraordinary income | | | |
| Other | 58,593 | 255,987 | 416 |
| Total extraordinary income | 58,593 | 255,987 | 416 |
| Extraordinary loss | | | |
| Loss on retirement of fixed assets | (11,026) | (3,399) | (78.22) |
| Loss on impairment | (487,770) | | (3,460.10) |
| Other | | (145,285) | 0.00 |
| Total extraordinary losses | (498,797) | (148,684) | (3,538.32) |
| Income before corporate taxes | 3,124,454 | 1,189,550 | 22,163.96 |
| Corporate taxes-current | (147,896) | (566,505) | (1,049.13) |
| Corporate taxes-deferred | (392,560) | 65,170 | (2,784.71) |
| Total corporate taxes | (540,456) | (501,334) | (3,833.84) |
| Net income (loss) | 2,583,997 | 688,216 | 18,330.12 |